

MD ANALYSIS

CA 3 November Analysis

GAT Constitutional Area 3 Leader: Open

July 2020 to November 2020 (5 months) Results

CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	38	26	42	43	104
Charter Members	1240	783	1286	1226	2718
New Members	4678	3228	3388	3849	5857
Drops	6589	7549	6199	5501	4566
Net Growth	-134	-3048	-1092	120	4569

November (Only Results)

CA 3	Nov-17	Nov-18	Nov-19	Nov-20
New Clubs	7	10	9	36
Charter Members	177	254	212	843
New Members	672	765	671	792
Drops	1292	1350	1222	991
Net Growth	-371	-286	-286	734

Statement for 2nd Quarter Results(previous 3 years)

CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
New Clubs	24	28	39
Charter Members	617	820	915
New Members	2091	2216	2100
Drops	6061	6899	6494
Net Growth	-3100	-3631	-3228

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	10
		Charter Members	0	0	0	0	274
		New Members	0	5	9	5	30
		Drops	0	10	11	32	3
		Net Growth	0	-5	-2	-27	356
R	Dominican Republic	New Clubs	0	0	1	0	0
		Charter Members	0	9	35	0	0
		New Members	0	62	95	0	0
		Drops	0	315	116	0	0
		Net Growth	0	-242	28	0	0
B	Mexico	New Clubs	10	7	9	5	18
		Charter Members	301	193	241	147	341
		New Members	636	437	447	532	539
		Drops	672	1218	765	633	633
		Net Growth	297	-496	0	144	305
D	Various	New Clubs	4	1	6	0	0
		Charter Members	162	32	164	0	0
		New Members	329	258	303	0	0
		Drops	379	461	418	0	0
		Net Growth	158	-143	74	0	0
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	16	15	0	0
		Drops	0	17	25	0	0
		Net Growth	0	2	-10	0	0
Total		New Clubs	14	8	16	5	28
		Charter Members	463	234	440	147	615
		New Members	965	778	869	537	569
		Drops	1051	2021	1335	665	636
		Net Growth	455	-884	90	117	661

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
NA	Undistricted	New Clubs	0	0	0	8
		Charter Members	0	0	0	212
		New Members	1	2	5	6
		Drops	0	3	16	2
		Net Growth	1	-1	-11	216
R	Dominican Republic	New Clubs	0	1	0	0
		Charter Members	0	21	0	0
		New Members	21	31	0	0
		Drops	10	22	0	0
		Net Growth	11	31	0	0
B	Mexico	New Clubs	3	1	2	3
		Charter Members	79	25	50	48
		New Members	67	56	84	115
		Drops	165	225	205	171
		Net Growth	-6	-137	-68	10
D	Various	New Clubs	1	2	0	0
		Charter Members	24	43	0	0
		New Members	48	69	0	0
		Drops	58	84	0	0
		Net Growth	14	30	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	0	0
		Drops	6	5	0	0
		Net Growth	-3	-5	0	0
Total		New Clubs	4	4	2	11
		Charter Members	103	89	50	260
		New Members	139	158	89	121
		Drops	239	339	221	173
		Net Growth	17	-82	-79	226

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	4	3	10
		Drops	32	3	37
		Net Growth	-28	4	-27
R	Dominican Republic	New Clubs	0	1	0
		Charter Members	0	29	0
		New Members	58	91	0
		Drops	227	208	0
		Net Growth	-165	-80	0
B	Mexico	New Clubs	9	5	13
		Charter Members	213	130	241
		New Members	211	187	211
		Drops	980	1233	1047
		Net Growth	-514	-885	-540
D	Various	New Clubs	3	6	0
		Charter Members	68	145	0
		New Members	157	194	0
		Drops	310	578	0
		Net Growth	-80	-231	0
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	6	7	0
		Drops	16	26	0
		Net Growth	-7	-19	0
Total			12	12	13
	New Clubs		281	305	241
	Charter Members		436	482	221
	New Members		1565	2048	1084
	Drops		-794	-1211	-567
Net Growth					

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	0	2	11
		Charter Members	0	0	0	47	163
		New Members	0	0	0	79	201
		Drops	0	0	0	117	145
		Net Growth	0	0	0	17	227
F	Colombia	New Clubs	0	1	3	0	0
		Charter Members	7	20	83	0	0
		New Members	171	61	59	0	0
		Drops	232	315	230	0	0
		Net Growth	-29	-218	-74	0	0
H	Peru	New Clubs	7	0	0	0	0
		Charter Members	170	0	0	0	0
		New Members	588	0	0	0	0
		Drops	565	0	0	0	0
		Net Growth	224	0	0	0	0
G	Ecuador	New Clubs	2	0	1	0	0
		Charter Members	71	17	48	0	0
		New Members	148	99	132	0	0
		Drops	396	279	150	0	0
		Net Growth	-121	-150	41	0	0
D	Various	New Clubs	0	0	0	5	14
		Charter Members	0	0	0	183	442
		New Members	0	0	0	389	736
		Drops	0	0	0	355	356
		Net Growth	0	0	0	253	845
E	Aruba Neth Antilles Peru	New Clubs	9	0	2	4	5
		Charter Members	239	18	87	128	112
		New Members	309	232	297	418	402
		Drops	445	392	368	284	247
		Net Growth	134	-124	24	288	293
Total		New Clubs	18	1	6	11	30
		Charter Members	487	55	218	358	717
		New Members	1216	392	488	886	1339
		Drops	1638	986	748	756	748
		Net Growth	208	-492	-9	558	1365

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
R	Dominican Republic	New Clubs	0	0	0	9
		Charter Members	0	0	1	126
		New Members	0	0	22	39
		Drops	0	0	27	51
		Net Growth	0	0	-3	116
F	Colombia	New Clubs	0	0	0	0
		Charter Members	0	4	0	0
		New Members	18	12	0	0
		Drops	72	88	0	0
		Net Growth	-51	-72	0	0
G	Ecuador	New Clubs	0	1	0	0
		Charter Members	0	24	0	0
		New Members	11	27	0	0
		Drops	44	24	0	0
		Net Growth	-33	27	0	0
D	Various	New Clubs	0	0	1	1
		Charter Members	0	0	25	32
		New Members	0	0	65	82
		Drops	0	0	83	60
		Net Growth	0	0	8	56
E	Aruba Neth Antilles Peru	New Clubs	0	0	0	2
		Charter Members	0	0	1	42
		New Members	32	40	75	15
		Drops	14	49	20	23
		Net Growth	18	-9	57	39
Total		New Clubs	0	1	1	12
		Charter Members	0	28	27	200
		New Members	61	79	162	136
		Drops	130	161	130	134
		Net Growth	-66	-54	62	211

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	0	0	7
		New Members	0	0	90
		Drops	0	0	322
		Net Growth	0	0	-223
F	Colombia	New Clubs	1	1	0
		Charter Members	21	26	0
		New Members	31	47	0
		Drops	514	495	0
		Net Growth	-457	-421	0
G	Ecuador	New Clubs	0	1	0
		Charter Members	0	38	0
		New Members	38	74	0
		Drops	258	163	0
		Net Growth	-219	-44	0
D	Various	New Clubs	0	0	5
		Charter Members	0	0	138
		New Members	0	0	193
		Drops	0	0	504
		Net Growth	0	0	-166
E	Aruba Neth Antilles Peru	New Clubs	0	1	4
		Charter Members	13	23	120
		New Members	177	186	238
		Drops	190	306	57
		Net Growth	14	-85	304
Total		New Clubs	1	3	9
		Charter Members	34	87	265
		New Members	246	307	521
		Drops	962	964	883
		Net Growth	-662	-550	-85

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	1	68
		New Members	0	0	0	95	210
		Drops	0	0	0	128	119
		Net Growth	0	0	0	-12	201
H	Peru	New Clubs	0	0	0	10	0
		Charter Members	0	0	0	252	0
		New Members	0	0	0	405	0
		Drops	0	0	0	393	0
		Net Growth	0	0	0	311	0
G	Ecuador	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	12	165
		New Members	0	0	0	131	113
		Drops	0	0	0	108	93
		Net Growth	0	0	0	42	197
T	Chile	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	0	67
		New Members	0	0	0	0	230
		Drops	0	0	0	0	142
		Net Growth	0	0	0	0	177
LA	Brazil	New Clubs	0	1	3	0	0
		Charter Members	13	38	114	0	0
		New Members	244	240	211	0	0
		Drops	543	609	582	0	0
		Net Growth	-195	-304	-230	0	0
LB	Brazil	New Clubs	0	1	1	0	0
		Charter Members	28	31	31	0	0
		New Members	266	157	148	0	0
		Drops	393	371	352	0	0
		Net Growth	-57	-161	-143	0	0
LC	Brazil	New Clubs	0	0	0	0	0
		Charter Members	18	0	0	0	0
		New Members	539	0	0	0	0
		Drops	752	0	0	0	0
		Net Growth	-149	0	0	0	0
LD	Brazil	New Clubs	0	0	0	0	0
		Charter Members	23	0	0	0	0
		New Members	496	0	0	0	0
		Drops	837	0	0	0	0
		Net Growth	-274	0	0	0	0
Total		New Clubs	0	2	4	10	11
		Charter Members	82	69	145	265	300
		New Members	1545	397	359	631	553
		Drops	2525	980	934	629	354
		Net Growth	-675	-465	-373	341	575

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
F	Colombia	New Clubs	0	0	0	2
		Charter Members	0	0	0	46
		New Members	0	0	16	33
		Drops	0	0	31	34
		Net Growth	0	0	-13	48
H	Peru	New Clubs	0	0	1	0
		Charter Members	0	0	25	0
		New Members	0	0	41	0
		Drops	0	0	96	0
		Net Growth	0	0	-22	0
G	Ecuador	New Clubs	0	0	0	1
		Charter Members	0	0	0	34
		New Members	0	0	33	13
		Drops	0	0	25	13
		Net Growth	0	0	8	36
T	Chile	New Clubs	0	0	0	1
		Charter Members	0	0	0	25
		New Members	0	0	0	30
		Drops	0	0	0	30
		Net Growth	0	0	0	27
LA	Brazil	New Clubs	0	1	0	0
		Charter Members	1	22	0	0
		New Members	38	46	0	0
		Drops	150	90	0	0
		Net Growth	-108	-16	0	0
LB	Brazil	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	28	45	0	0
		Drops	65	66	0	0
		Net Growth	-36	6	0	0
Total		New Clubs	0	2	1	4
		Charter Members	1	45	25	105
		New Members	66	91	90	76
		Drops	215	156	152	77
		Net Growth	-144	-10	-27	111

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
F	Colombia	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	49
		Drops	0	0	230
		Net Growth	0	0	-174
H	Peru	New Clubs	0	0	2
		Charter Members	0	0	57
		New Members	0	0	158
		Drops	0	0	564
		Net Growth	0	0	-321
G	Ecuador	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	89
		Drops	0	0	230
		Net Growth	0	0	-137
LA	Brazil	New Clubs	1	1	0
		Charter Members	21	43	0
		New Members	139	116	0
		Drops	504	533	0
		Net Growth	-334	-338	0
LB	Brazil	New Clubs	1	1	0
		Charter Members	27	23	0
		New Members	119	127	0
		Drops	256	256	0
		Net Growth	-107	-100	0
Total		New Clubs	2	2	2
		Charter Members	48	66	60
		New Members	258	243	296
		Drops	760	789	1024
		Net Growth	-441	-438	-632

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	0	0	0
		Charter Members	5	0	0	0	0
		New Members	56	0	0	0	0
		Drops	147	0	0	0	0
		Net Growth	-73	0	0	0	0
H	Peru	New Clubs	0	0	0	0	9
		Charter Members	0	0	0	0	278
		New Members	0	0	0	0	703
		Drops	0	0	0	0	300
		Net Growth	0	0	0	0	779
S	Bolivia	New Clubs	0	0	0	0	0
		Charter Members	6	0	0	0	0
		New Members	106	0	0	0	0
		Drops	114	0	0	0	0
		Net Growth	13	0	0	0	0
O	Argentina	New Clubs	3	0	0	1	2
		Charter Members	80	0	0	23	77
		New Members	212	0	0	121	262
		Drops	318	0	0	382	290
		Net Growth	-16	0	0	-202	69
T	Chile	New Clubs	1	0	0	2	0
		Charter Members	24	0	0	38	0
		New Members	137	0	0	82	0
		Drops	164	0	0	156	0
		Net Growth	18	0	0	-28	0
M	Paraguay	New Clubs	0	0	0	0	0
		Charter Members	12	0	0	0	0
		New Members	141	0	0	0	0
		Drops	175	0	0	0	0
		Net Growth	-18	0	0	0	0
LC	Brazil	New Clubs	0	1	1	0	0
		Charter Members	0	35	28	0	0
		New Members	0	408	330	0	0
		Drops	0	809	792	0	0
		Net Growth	0	-302	-374	0	0
LD	Brazil	New Clubs	0	1	3	0	0
		Charter Members	0	52	97	0	0
		New Members	0	393	463	0	0
		Drops	0	890	800	0	0
		Net Growth	0	-390	-208	0	0
Total		New Clubs	4	2	4	3	11
		Charter Members	127	87	125	61	355
		New Members	652	801	793	203	965
		Drops	918	1699	1592	538	590
		Net Growth	-76	-692	-582	-230	848

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
H	Peru	New Clubs	0	0	0	2
		Charter Members	0	0	0	44
		New Members	0	0	0	83
		Drops	0	0	0	88
		Net Growth	0	0	0	42
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	0	6
		New Members	0	0	23	38
		Drops	0	0	99	70
		Net Growth	0	0	-73	-21
T	Chile	New Clubs	0	0	2	0
		Charter Members	0	0	38	0
		New Members	0	0	11	0
		Drops	0	0	28	0
		Net Growth	0	0	22	0
LC	Brazil	New Clubs	0	1	0	0
		Charter Members	0	25	0	0
		New Members	139	107	0	0
		Drops	176	222	0	0
		Net Growth	-33	-78	0	0
LD	Brazil	New Clubs	1	0	0	0
		Charter Members	28	1	0	0
		New Members	122	149	0	0
		Drops	173	152	0	0
		Net Growth	-16	-1	0	0
Total		New Clubs	1	1	2	2
		Charter Members	28	26	38	50
		New Members	261	256	34	121
		Drops	349	374	127	158
		Net Growth	-49	-79	-51	21

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
O	Argentina	New Clubs	0	0	1
		Charter Members	0	0	21
		New Members	0	0	111
		Drops	0	0	471
		Net Growth	0	0	-321
T	Chile	New Clubs	0	0	2
		Charter Members	0	0	38
		New Members	0	0	46
		Drops	0	0	203
		Net Growth	0	0	-114
LC	Brazil	New Clubs	2	2	0
		Charter Members	46	49	0
		New Members	351	259	0
		Drops	652	785	0
		Net Growth	-227	-446	0
LD	Brazil	New Clubs	1	0	0
		Charter Members	44	4	0
		New Members	290	360	0
		Drops	606	622	0
		Net Growth	-238	-241	0
Total		New Clubs	3	2	3
		Charter Members	90	53	59
		New Members	641	619	157
		Drops	1258	1407	674
		Net Growth	-465	-687	-435

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	16	0	0	0	0
		Drops	11	0	0	0	0
		Net Growth	12	0	0	0	0
R	Dominican Republic	New Clubs	2	0	0	0	0
		Charter Members	79	0	0	0	0
		New Members	117	0	0	0	0
		Drops	187	0	0	0	0
		Net Growth	14	0	0	0	0
J	Uruguay	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	31	7
		New Members	0	0	0	73	100
		Drops	0	0	0	189	123
		Net Growth	0	0	0	-66	-3
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	155	0	0	0	0
		Drops	233	0	0	0	0
		Net Growth	-61	0	0	0	0
H	Peru	New Clubs	0	6	8	0	0
		Charter Members	0	164	229	0	0
		New Members	0	303	288	0	0
		Drops	0	682	442	0	0
		Net Growth	0	-165	121	0	0
S	Bolivia	New Clubs	0	2	0	2	7
		Charter Members	0	64	1	38	158
		New Members	0	87	83	38	249
		Drops	0	159	110	71	96
		Net Growth	0	-1	-6	40	325
M	Paraguay	New Clubs	0	0	2	3	8
		Charter Members	0	2	59	96	275
		New Members	0	91	133	169	339
		Drops	0	162	223	175	198
		Net Growth	0	-62	-3	102	451
63	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	12	0	0	0	0
		Drops	26	0	0	0	0
		Net Growth	-11	0	0	0	0
Total		New Clubs	2	8	10	6	15
		Charter Members	81	230	289	165	440
		New Members	300	481	504	280	688
		Drops	457	1003	775	435	417
		Net Growth	-46	-228	112	76	773

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	3	6
		New Members	0	0	13	36
		Drops	0	0	43	49
		Net Growth	0	0	-26	-3
H	Peru	New Clubs	1	0	0	0
		Charter Members	23	4	0	0
		New Members	42	62	0	0
		Drops	126	97	0	0
		Net Growth	-57	-26	0	0
S	Bolivia	New Clubs	0	0	1	3
		Charter Members	2	0	5	74
		New Members	11	18	0	57
		Drops	14	29	10	27
		Net Growth	-1	-10	-5	109
M	Paraguay	New Clubs	0	0	1	3
		Charter Members	0	11	34	98
		New Members	19	15	32	21
		Drops	51	29	34	26
		Net Growth	-28	-3	34	101
Total		New Clubs	1	0	2	6
		Charter Members	25	15	42	178
		New Members	72	95	45	114
		Drops	191	155	87	102
		Net Growth	-86	-39	3	207

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
J	Uruguay	New Clubs	0	0	0
		Charter Members	0	0	9
		New Members	0	0	51
		Drops	0	0	126
		Net Growth	0	0	-63
H	Peru	New Clubs	3	1	0
		Charter Members	75	34	0
		New Members	137	164	0
		Drops	736	565	0
		Net Growth	-498	-348	0
S	Bolivia	New Clubs	0	1	1
		Charter Members	10	98	5
		New Members	52	39	18
		Drops	65	169	235
		Net Growth	1	-20	-205
M	Paraguay	New Clubs	1	1	4
		Charter Members	32	36	105
		New Members	60	88	67
		Drops	143	247	340
		Net Growth	-47	-106	-161
Total		New Clubs	4	3	5
		Charter Members	117	168	119
		New Members	249	291	136
		Drops	944	981	701
		Net Growth	-544	-474	-429

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	1	0	0
		Charter Members	2	29	0	0
		New Members	63	95	0	0
		Drops	158	101	0	0
		Net Growth	-83	26	0	0
O	Argentina	New Clubs	4	1	0	0
		Charter Members	86	37	0	0
		New Members	196	144	0	0
		Drops	435	570	0	0
		Net Growth	-136	-370	0	0
T	Chile	New Clubs	1	0	0	0
		Charter Members	20	3	0	0
		New Members	120	136	0	0
		Drops	267	144	0	0
		Net Growth	-68	14	0	0
LA	Brazil	New Clubs	0	0	1	2
		Charter Members	0	0	44	72
		New Members	0	0	222	497
		Drops	0	0	448	344
		Net Growth	0	0	-152	253
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	173	0
		Drops	0	0	347	0
		Net Growth	0	0	-148	0
Total		New Clubs	5	2	1	2
		Charter Members	108	69	45	72
		New Members	379	375	395	497
		Drops	860	815	795	344
		Net Growth	-287	-330	-300	253

November (Only) Results

MD	GMT Area	CA 3	Nov-17	Nov-18	Nov-19	Nov-20
J	Uruguay	New Clubs	0	1	0	0
		Charter Members	0	28	0	0
		New Members	20	33	0	0
		Drops	26	30	0	0
		Net Growth	-4	33	0	0
O	Argentina	New Clubs	1	1	0	0
		Charter Members	20	22	0	0
		New Members	26	24	0	0
		Drops	90	99	0	0
		Net Growth	-40	-51	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	27	29	0	0
		Drops	52	36	0	0
		Net Growth	1	-4	0	0
LA	Brazil	New Clubs	0	0	0	1
		Charter Members	0	0	1	31
		New Members	0	0	27	38
		Drops	0	0	85	77
		Net Growth	0	0	-54	-8
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	24	0
		Drops	0	0	107	0
		Net Growth	0	0	-77	0
Total		New Clubs	1	2	0	1
		Charter Members	20	51	1	31
		New Members	73	86	51	38
		Drops	168	165	192	77
		Net Growth	-43	-22	-131	-8

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
J	Uruguay	New Clubs	0	2	0
		Charter Members	1	50	0
		New Members	68	92	0
		Drops	92	128	0
		Net Growth	-12	16	0
O	Argentina	New Clubs	1	2	0
		Charter Members	26	50	0
		New Members	126	98	0
		Drops	318	460	0
		Net Growth	-154	-296	0
T	Chile	New Clubs	1	2	0
		Charter Members	20	41	0
		New Members	67	84	0
		Drops	162	122	0
		Net Growth	-28	9	0
LA	Brazil	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	133
		Drops	0	0	503
		Net Growth	0	0	-361
LB	Brazil	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	0	0	90
		Drops	0	0	350
		Net Growth	0	0	-221
Total		New Clubs	2	6	1
		Charter Members	47	141	23
		New Members	261	274	223
		Drops	572	710	853
		Net Growth	-194	-271	-582

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LC	Brazil	New Clubs	2	5
		Charter Members	57	143
		New Members	392	586
		Drops	747	571
		Net Growth	-212	197
Total		New Clubs	2	5
		Charter Members	57	143
		New Members	392	586
		Drops	747	571
		Net Growth	-212	197

November (Only) Results

MD	GMT Area	CA 3	Nov-19	Nov-20
LC	Brazil	New Clubs	1	0
		Charter Members	29	10
		New Members	60	36
		Drops	144	91
		Net Growth	-38	-37
Total		New Clubs	1	0
		Charter Members	29	10
		New Members	60	36
		Drops	144	91
		Net Growth	-38	-37

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr
LC	Brazil	New Clubs Charter Members New Members Drops Net Growth	 4 101 234 590 -214
Total		New Clubs Charter Members New Members Drops Net Growth	 4 101 234 590 -214

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LD	Brazil	New Clubs	5	0
		Charter Members	128	14
		New Members	518	394
		Drops	919	634
		Net Growth	-223	-181
Total		New Clubs	5	0
		Charter Members	128	14
		New Members	518	394
		Drops	919	634
		Net Growth	-223	-181

November (Only) Results

MD	GMT Area	CA 3	Nov-19	Nov-20
LD	Brazil	New Clubs	0	0
		Charter Members	0	3
		New Members	137	94
		Drops	165	133
		Net Growth	-24	-19
Total		New Clubs	0	0
		Charter Members	0	3
		New Members	137	94
		Drops	165	133
		Net Growth	-24	-19

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr
LD	Brazil	New Clubs Charter Members New Members Drops Net Growth	2 47 308 668 -272
Total		New Clubs Charter Members New Members Drops Net Growth	2 47 308 668 -272

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	7	10
		Drops	17	22
		Net Growth	-7	-10
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	7	10
		Drops	17	22
		Net Growth	-7	-10

November (Only) Results

MD	GMT Area	CA 3	Nov-19	Nov-20
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	3	1
		Drops	4	2
		Net Growth	-1	-1
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	3	1
		Drops	4	2
		Net Growth	-1	-1

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr
63	Various	New Clubs	0
		Charter Members	0
		New Members	4
		Drops	17
		Net Growth	-12
Total		New Clubs	0
		Charter Members	0
		New Members	4
		Drops	17
		Net Growth	-12

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	2
		Charter Members	62
		New Members	256
		Drops	250
		Net Growth	88
Total		New Clubs	2
		Charter Members	62
		New Members	256
		Drops	250
		Net Growth	88

